

DEVELOPED AS A SYSTEM. ASSEMBLED FOR PERFORMANCE. DESIGNED TO DRIVE PROFIT.

Genuine Cat[®] Parts

BUILT FOR IT.^{*}

WHY CAT PARTS VIDEO



MAINTAIN YOUR COM PETITIVE EDGE.

LOWER YOUR BID COSTS. GET MORE JOBS DONE.

FUEL SAVINGS

SYSTEM DIAGNOSTICS

PRODUCTIVITY AND SPEED LOSS VIDEO



CAT HYDRAULICS

ACCRUED FUEL SAVINGS

BACKHOE LOADER EXAMPLE



THE AMOUNT OF MONEY YOU SAVE ON FUEL BY PROPERLY MAINTAINING YOUR HYDRAULICS.

\$10,000 SAVINGS

Cat's piston pump and load sensing system use more power when needed. This allows for fuel savings. Gear pumps need higher RPM (Rotations per minute). To retain cost savings you need to maintain hydraulic system properly. The fuel savings that you get from our load sensing systems is NEGATED by an inefficient hydraulic system.







HYDRAULIC SYSTEM

Indicators operators should monitor to prevent unexpected costs and downtime:

- Cylinder drift (unactuated cylinder movement)
- Tracking (experiencing tracking pull one way or another while in forward motion)
- Inconsistent swinging motion with the equipment (jittery movement)
- System noise (pump or relief valve squealing)
- Increased system heat (above 190 degrees F)
- External cylinder, hose, pump or motor leakage

Preserving your hydraulic system and acting on the indicators listed above can help you avoid costly repairs and reduce downtime.

Your dealer can help you perform simple machine operation tests to

K BACK

THE RIGHT TRACK MAKES THE DIFFERENC

MORE TO COST THAN PRICE

COST CONTROL

WHAT YOU CAN CONTROL



Premium Rubber Track



General Duty Rubber Track

WHAT YOU CAN'T CONTROL

CHOOSING THE RIGHT TRACK AND

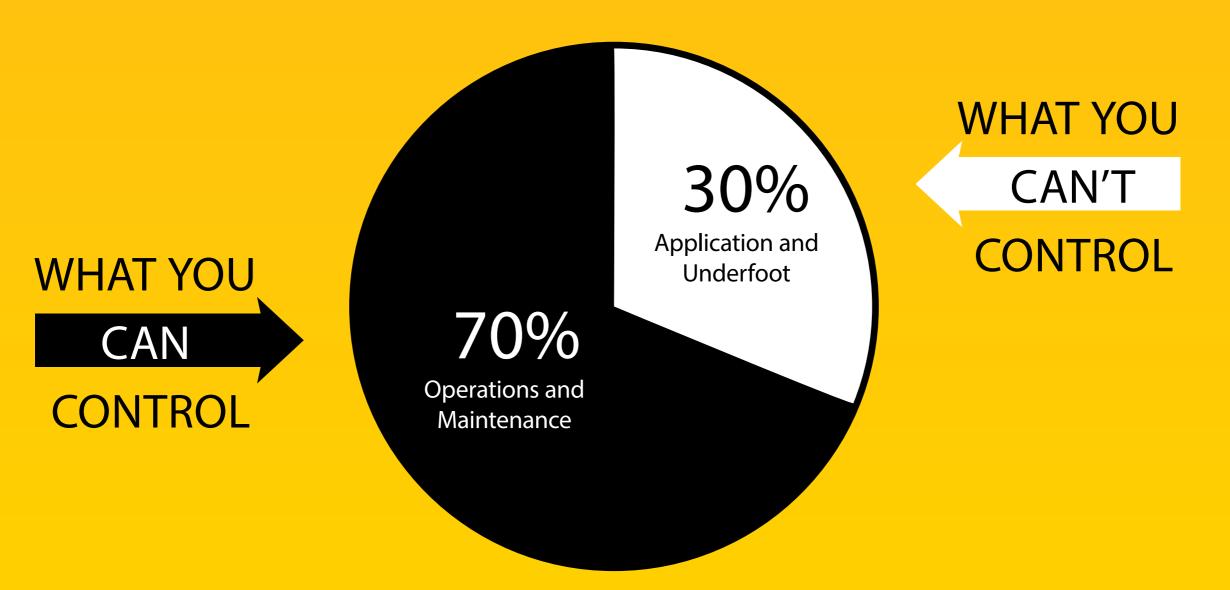


Smooth Rubber Track

RUBBER TRACK SYSTEM VIDEO



COST CONTROL







WHAT YOU CAN

OPERATIONS



TURNING TECHNIQUES Maximize the life of your tracks with more gradual or 3-point turns.



WORKING ON SLOPES

Reduce wear by moving up and down a slope instead of across a

MAINTENANCE



LOOSE TRACKS

Loose tracks can cause lug damage and derailment



TIGHT TRACKS

Tight tracks can increase wear on tracks, roller wheels, sprockets, and drive motors



OPERATOR EXPERIENCE

More experienced operators generally know how to maximize track life — with less experienced operators, however, you may see more breakage and chunking instead of normal track wear.



UNDERCARRIAGE CLEAN-OUT

We recommended undercarriage cleaning at the end of each workday





WHAT YOU CANNOT CONTROL

APPLICATION



Applications that maximize torque and horsepower cause more wear than others. Excavation and dozing are harder on tracks than jobs like trenching and grading.

UNDERFOOT CONDITION



The more abrasive the material, the faster the wear. Rocky, jagged material and construction debris cause the most wear, while softer surfaces like soil, turf and snow cause the least wear.





CHOOSING THE RIGHT TRACK AND TREAD

DECISION FACTORS

	PURCHASE PRICE ¹	OWNERSHIP PERIOD ²	0&0 COSTS ³	MACHINE UTILIZATION ⁴	DEALER CAPABILITY/ TECHNICAL KNOWLEDGE [®]	FINANCE OFFER ⁶
GENERAL DUTY TRACK	•	0	0	0	•	•
PREMIUM AND SPECIALTY TRACKS	0	•	•	•	•	•

O Good

Best

BACK TO RUBBER TRACKS

¹ Purchase Price — Lowest initial price

² Ownership Period — As this extends, which offering provides the best value

³ Owning & Operating Costs — Capable of providing the lowest owning and operating costs, based on machine utilization

⁴ Machine Utilization — As the machine usage increases, which track delivers the best value

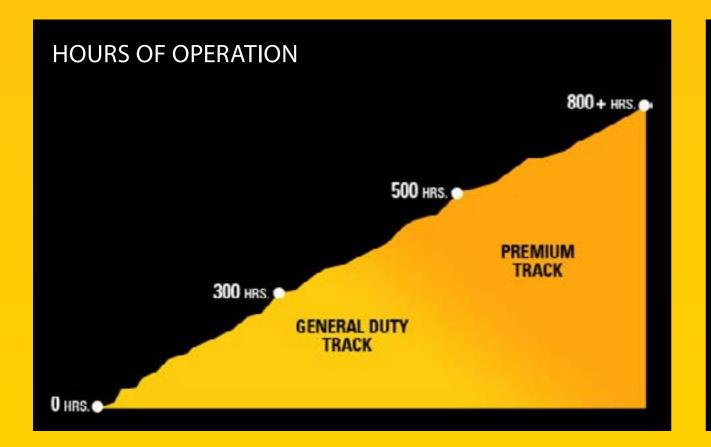
PAGE 2

⁵ Dealer Technical Knowledge — Dealers can provide the right recommendations to help with proper selection and operating techniques to maximize value

⁶ Finance Offer — Your Cat Dealer has finance available



CHOOSING THE RIGHT TRACK AND TREAD



UNDERFOOT CONDITION ROCK SOIL TURF SNOW PREMIUM TRACK GENERAL DUTY & TRACTION PLUS SMOOTH TRACK

BACK TO RUBBER TRACKS



ENGINEERED FOR ENDURANCE. MANUFACTURED TO LAST.



CAT[®] FLEXPORT TIRES

APPLICATIONS VIDEO

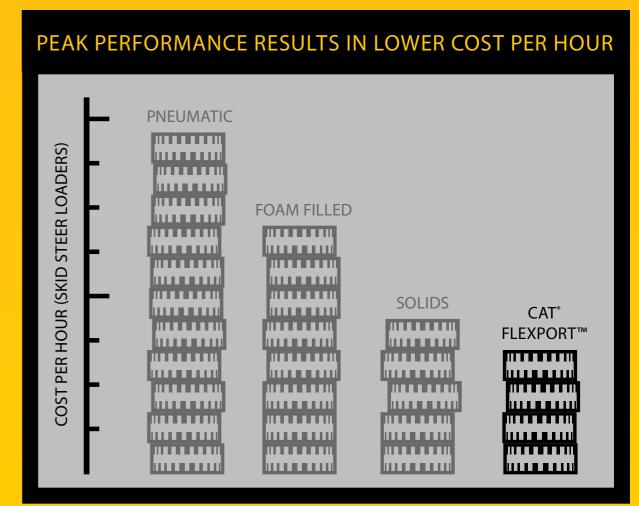
PROFITABLE DESIGN FROM GROUND UP.

$\mathsf{CAT}^{\circ}\mathsf{FLEXPORT}^{\mathsf{TIRES}}$



APPLICATION	K Flexport OTR	Flexport Smooth-Tread	Flexport Construction
Building & Framing	X		X
Demolition	X		
Hammering	X		
Industrial & Waste	X	X	
Landscaping	X		X
Loading	X		Χ
Pavement Profiling	X		
Quarry Cleanup	X		
Recycling	X	X	
Scrap Yard	X	X	
Transfer Station	X	X	

Cat° Flexport™ Tires are designed specifically for your wheel loaders, skid steer loaders, backhoe loaders, and telehandlers. Available in three different tread patterns—off-the-road (OTR), smooth-tread and construction.



- Enhanced operator comfort results in peak production.
- No field repairs mean more productive uptime from your machines.
- Lower operating costs improve your profitability.





MAINTAIN THE INTEGRITY OF YOUR INVESTMENT. SUSTAIN HIGH RESALE VALUE.

EXTEND UPTIME

CONTAMINATION AND WEAR VIDEO

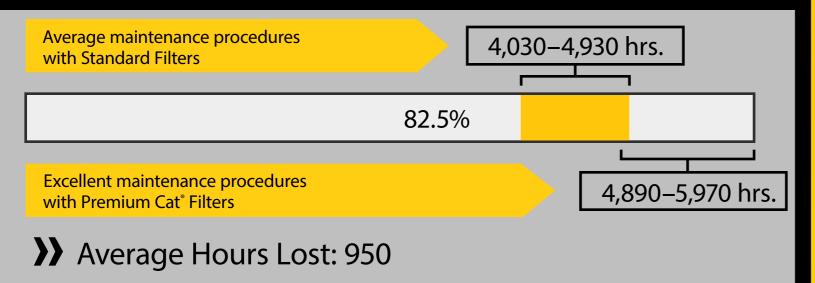
CAT.COM ONLINE MAINTENANCE TOOL

EXTEND THE LIFE OF YOUR MACHINE.

EXTEND UPTIME WITH REGULAR UPKEEP

Your machine was made to work as a system, from its tires to its hydraulics. And using less-than-excellent parts or maintenance procedures can shave life off of that system.

LIFE SPAN OF A 262C HYDRAULIC PUMP







H.O. PENN

Thank you for reading. For more information, please contact one of our sales representatives from the Contact page.



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